# CURRICULUM VITAE CESAR L. ESCALANTE

# **ACADEMIC HISTORY**

#### **EDUCATION**

Ph.D., January 2001, University of Illinois, Urbana-Champaign, Agricultural Economics M.S., May 1996, University of Guelph, Ontario, Canada, Agricultural Economics Exchange Scholar, 1983-1984, International Christian University, Tokyo, Japan A.B., March 1983, Ateneo de Manila University, Philippines, Economics, *Honorable Mention* 

#### **EMPLOYMENT**

Department of Agricultural and Applied Economics, University of Georgia, Athens, GA

• Professor (July 2015 to present), Associate Professor (2007-2015), Assistant Professor (2001-2007); Current Appointment: 61% research; 29% instruction; 10% extension

Center for Farm and Rural Business Finance, University of Illinois, Urbana-Champaign,

• Research Assistant (1996-1998), Research Associate (1999-2001)

#### **AWARDS AND RECOGNITION**

#### A. INDIVIDUAL COMMENDATIONS

2023	University of Georgia Faculty Recognition, Outstanding Teaching
	Award for the College of Agricultural and Environmental Sciences

Finalist, 2022-2023 Gold Quill Award, Journal of the American Society of Farm Managers and Rural Appraisers, Manuscript "Coping with Delayed H-2A Worker Arrivals During the Pandemic."

Student Career Success Influencer Award University of Georgia Career Center

2022 Ketchum Prize, Financial Industry Regulatory Authority (FINRA)

**Investor Education Foundation** 

Outstanding Mentoring Award (Professional and Applied Sciences)

Graduate School, University of Georgia

Agricultural and Applied Economics Association (AAEA)<sup>1</sup> 2021 Distinguished Teaching Award (Ten Years and Less Category)

Fulbright Teaching Fellowship (Japan), Global Scholar Program<sup>2</sup>

<sup>1</sup> This is the premier national professional association in the field of Agricultural Economics; formerly called American Agricultural Economics Association to Agricultural and Applied Economic Association. "AAEA" stands for both former and current names.

<sup>2</sup> Did not push through due to pandemic and health issues.

2020 AAEA Outstanding Mentoring Award

**College of Agricultural and Environmental Sciences (CAES)** 

**Outstanding Faculty Mentor Award** 

President's Martin Luther King Fulfilling the Dream Award

Finalist, Graduate School Outstanding Mentoring Award, Social and

**Behavioral Science** 

Alternate Awardee, Abe Fellowship, Social Science Research Council, Research: "Labor Shortages, Immigration, Policy Interventions, and Business Viability: A Comparative Study of Japanese and U.S. Farms"<sup>3</sup>

2019 First-Year Odyssey Teaching Award

2018 Faculty/Staff Mobility for Teaching Travel Grant Recipient,

UGA-Public University of Navarre (UPNA)-Erasmus Exchange Program,

Pamplona, Spain

Fellow, University of Georgia ASPIRE Program

2014 CAES (DW Brooks) Faculty Diversity Award, University of Georgia.

2010, 2008, 2005 Outstanding Faculty Member

Department of Agricultural and Applied Economics

2007 Gamma Sigma Delta Honor Society in Agriculture

Junior Achievement in Research Award

1999-2000 Colvin and Agricultural Finance Program Fellowships

Department of Agricultural & Consumer Economics

University of Illinois (1999-2000)

1995 SODEN Scholarship Award for Academic Excellence

(Top MSc Student – Agricultural Economics) Ontario Agricultural College, University of Guelph

1983 Finalist, Economics Departmental Award

Ateneo de Manila University

**OTHERS:** 

<sup>&</sup>lt;sup>3</sup> Postponed due to pandemic conditions.

Nominee for 2022 Diversity, Equity, and Inclusion Award from AAEA's Committee on Women in Agricultural Economics (CWAE)

Departmental Nominee - University Research and Professional Awards

Diversity Awards –College (2010, 2014), University (2010); Creative Research Medal (2011); D.W. Brooks Excellence in Teaching Award (2018, 2021); D.W. Brooks Excellence in Research Award (2013, 2014), Graduate School's Faculty Diversity Award (2017), President's Fulfilling the Dream Award (2018), AAEA Distinguished Teaching Award (2018)

Research and Scholarship Awards

- University of Georgia Provost International Travel Award, 2016, 2017, 2018, 2019; 2023
- University of Georgia Faculty Research Foundation Award (Junior Faculty), 2002

#### B. WITH GRADUATE STUDENTS

- Major Professor, Outstanding Master's Thesis Award
  - Uthra Raghunathan, American Agricultural Economics Association (AAEA), 2009.
  - Mark M. Byrd, Southern Agricultural Economics Association (SAEA), 2006.

#### • Outstanding Paper Awards

- Outstanding Journal Article Award (Review of Agricultural Economics), "Lease Pricing for Farm Real Estate." American Agricultural Economics Association (AAEA), Chicago, Illinois, August 7, 2001 (with LeeAnn Moss, PhD).
- 10<sup>th</sup> Anniversary Best Paper Award (Energies Journal), ""Ethanol, Corn, and Soybean Price Relations in a Volatile Vehicle-Fuels Market." February 2018. (with Zibin Zhang, PhD)
- Outstanding Conference Paper: "Is There Gender Bias in Federal Farm Lending Decisions?" International Conference on Business & Information, Seoul, South Korea, July 2008 (with Uthra Raghunathan, MSc).
- Outstanding Conference Paper: "The Farm Labor Hiring Predicament of Organic and Conventional Farm Operators in the Southeast" International Conference on Business & Information, Kitakyushu, Japan, July 2010 (with Florence Santos, MSc).
- Best Conference Paper Nominee: "Maintaining Business Viability through the Financial and Natural Adversities of the Late 2000s: Evidence from U.S. Southeastern and Midwestern Farms" International Food and Agribusiness Management Association Annual Conference, Aarhus, Denmark, June 2016 (with Minrong Song, PhD).
- Outstanding Conference Paper: "The U.S. Immigrant Farm Workers' Relative Access to Health Services" International Conference on Business & Information, Nagoya, Japan, July 2016 (with Tianyuan Luo, PhD).
- Best Conference Paper Nominee: "Economic Recession and the Relative Financial Strength and Endurance of Small Farm Businesses of Young and Beginning Farmers: A Credit Migration-Transition Probability Analysis." International Food &

Agribusiness Management Assoc. Annual Conference, Miami, FL, June 2017 (with Hofner Rusiana, MAB).

#### • Adviser/Mentor, AAEA Graduate Extension Competition

- 1st Place Winner (Luis Pena-Levano), July 2015, San Francisco, CA
- 2<sup>nd</sup> Place Winner (Luis Pena-Levano), July 2017, Chicago, IL
- 3<sup>rd</sup> Place Winner (Luis Pena-Levano), July 2016, Boston, MA
- 3<sup>rd</sup> Place Winner (Alexandra Wright), July 2014, Minneapolis, MN

### Team Adviser, UGA Graduate Agribusiness Case Study Team

- 2nd Place, AAEA Annual Competition, August 2012, Seattle, WA
- Honorable Mention, AAEA Annual Competition, July 2016, Boston, MA
- Honorable Mention, AAEA Annual Competition, July 2010, Denver, CO.
- Honorable Mention, AAEA Annual Competition, July 2009, Milwaukee, WI.
- Finalist, AAEA Annual Competition, July 2008, Orlando, FL.

# • Major/Co-Major Research Adviser, Recipients of Departmental Outstanding Graduate Student Paper Awards

Feng Zhang (2006), Yingzhuo Yu (2007), Florence Santos (2009), Xiaofei Li (2011)

# • Major/Co-Major Professor, Recipients of Departmental Outstanding Graduate Student Awards

■ Sarah Deng (2005), Uthra Raghunathan (2008), Ganna Sheremenko (2011)

## • International Food and Agribusiness Management (IFAMA) Competitions

Case Study Team Adviser (2016 – Aarhus, Denmark; 2017 – Miami, FL)

#### • Adviser, Other Graduate Student Award Nominations/Awards

- Southern Agricultural Economics Association (SAEA) Outstanding Master's Thesis Carrie Neely (2007), Xiaofei Li (2011)
- E. Broadus Browne Award Uthra Raghunathan (2007)
- 2023 Summer Dissertation Assistantship Award, Maoyong Zheng
- Graduate School Dissertation Completion Assistantship Awards Yingzhuo Yu (awardee, 2008), Xiaofei Li (nominee, 2014), Tianyuan Luo (nominee, 2015)
- 2014 EPA Environmental Youth Symposium for Colleges and Universities in Southeast, Asheville, NC, 1<sup>st</sup> *Place*, Poster Competition Alexandra Wright

#### **PROFESSIONAL SERVICE**

#### EDITORSHIP

- Regular Contributing Author, Farm Management/Finance Wednesdays, Southern Ag
   Today
- Editor (2014), Co-Editor (2009-2013), Journal of Agribusiness
- Editorial Council Member (2016 to 2018), Choices Magazine
- Associate Editor, Journal of Agricultural and Applied Economics, 2003-2006

Editor, The Georgia Economic Issues Newsletter, 2007-2008

#### UNIVERSITY COMMITTEES

- University Diversity Advisory Council (2019-present)
- Academic Honesty Panel (2011-present)
- U.S. Student Fulbright Campus Committee, Morehead Honors College, UGA, 2023
- UGA-OVPR Faculty Seed Grant Program evaluator (2022)
- Footstep Alumni Award Committee (2022)
- CAES Diversity and Inclusion Committee (2021-2022)
- Dawn D. Bennett-Alexander Inclusive Community Award Committee (2021)
- CAES Dean Search Committee (Spring to Fall 2020)
- Member, UGA First Year Odyssey Teaching Award Committee (2020)
- AAE Representative, CAES Facilities Committee (2005).
- Member, Funding Study Group for Excellence in Extension Program, Cooperative Extension Service, College of Agricultural and Environmental Sciences (2004).

#### PROFESSIONAL COMMITTEES

- AAEA-USDA-ERS Coop Committee on Diversity, Equity and Inclusion, 2023-2026.
- AAEA Mentoring Committee, 2022-2025
- AAEA Outstanding Mentoring Award Committee, 2021-2023
- AAEA Outstanding Extension Award Committee, 2022-2025
- AAEA Graduate Student Competition Judge Case Studies (2019), Policy (2021)
- Member, Outstanding Master's Thesis Award Committee, AAEA, 2007-2009.
- Chairman, Outstanding Doctoral (Ph.D.) Dissertation Award Committee, SAEA, 2008-2009.
- Member, Outstanding Ph.D. Dissertation Award Committee, SAEA, 2007-2008.
- Marketing Competition Judge, Marketing Plan Career Development, Future Farmers of America (2001, 2004-2011)

#### REGIONAL RESEARCH COMMITTEES

- NC11-77: Agricultural Finance Markets in Transition, (2015-date; 2009-2015; NC1014-2004-2009; NCT-194 2003-2004)
- NC-221: Financing Agriculture & Rural America, 2001-2003

#### NATIONAL SERVICE

- Panelist and Reviewer, National Institute of Food and Agriculture, 2014 Agriculture and Food Research Initiative, Washington, DC.
- Panelist, 2014 Symposium on the Consolidation in the Farm Credit System, Farm Credit Administration, Maclean, VA.

 Financial & Institutional Risk Policy Committee, Southern Risk Management Educ. Center, 2013

#### INTERNATIONAL SERVICE

- Member, Conference Organizing Committee, International Conference on Business and Information (2009 Kuala Lumpur, Malaysia, 2011 Bangkok, Thailand, 2012 Sapporo, Japan, 2013 Bali, Indonesia)
- Conference Advisory Board, International Conference on Accounting & Finance: Bangkok, Thailand (2013), Phuket, Thailand (2014), Singapore (2015).
- Conference Organizing Committee, International Symposium on Business & Management: Kitakyushu, Japan (2013), Nagoya, Japan (2014), Kuala Lumpur, Malaysia (2015).
- Coordinator of the Farmer-to-Farmer Exchange Program under the Partners of the Americas for the partnership between University of Georgia and Federal Rural University of Pernambuco, Brazil, July 2001 – December 2004.
- Chairman, Agriculture Committee, 2001-2002, Partners of the Americas, Atlanta Chapter.
- Philippine representative to Conference of International Scholars at Japanese Universities, Tokyo, Nagano & Kyoto, Japan, July 1990.

#### REFEREE AND REVIEWER WORK

- JOURNALS: Agricultural Economics, Review of Agricultural Economics, American Journal of Agricultural Economics, European Review of Agricultural Economics, Health Economics, Journal of Agricultural and Applied Economics, Journal of Food Distribution Research, Agricultural Finance Review, Journal of Agribusiness, Applied Economics, Applied Economics Letters, Applied Financial Economics, Journal of Agricultural and Resource Economics, Choices Magazine, HORTechnology
- CONFERENCES: Topic Leader for Agricultural Finance and Risk and Uncertainty sessions of Agricultural and Applied Economics Association (AAEA) annual meetings, Farm Financial Management sessions of Southern Agricultural Economics Association (SAEA) annual meetings; regular selected paper reviewer for national (AAEA) and SAEA annual conferences; Contributed paper reviewer for 2011 and 2012 International Conference on Business and Information; Eurasia Business and Economics Society
- GRANTS: Southern Sustainable Agriculture and Research (SARE); Narodower Centrum Nauki (National Science Center of Poland)
- INSTITUTIONAL: Economic Research Service, U.S. Department of Agriculture (ERS-USDA); Center for Growth and Opportunity (CGO), Utah State University.

#### DEPARTMENTAL COMMITTEES

#### REGULAR

- Awards Committee, 2020 to 2022; Chair, 2023- present
- MBA Coordinating Committee, 2013 to present
- Undergraduate Committee, 2010-2015
- Graduate Committee, 2009-2011; 2007-2009; 2003-2004
- Professional Development Committee, 2010-2011; 2007-2008.
- Faculty and Staff Development Committee, 2005-2006

#### SEARCH COMMITTEES

- Lecturer, Department of Financial Planning, Housing, and Consumer Economics, 2023
- Associate/Full Professor, Coordinator, Extension and Center for Agribusiness and Economic Development (CAED), 2022 (Committee Co-chair)
- Assistant Professor, Hospitality and Food Industry Management Program, 2019
- Program Coordinator, Hospitality and Food Industry Management Program, 2018
- Open Position, Agricultural Policy and Trade, 2018
- Public Service Assistant, CAED, 2017
- Assistant Professor in Agribusiness Teaching/Extension, Athens Position, 2015
   (Committee Chair)
- Assistant/Associate Professor in Agribusiness Athens Position, 2013.
- Assistant/Associate Professor in Resource and Environmental Economics Athens Position, 2008
- Assistant Professor in Agribusiness Athens Position, 2007
- Assistant Professor in Agribusiness Griffin Position, 2007
- Two Public Service Assistant positions (Athens and Tifton), Center for Agribusiness & Economic Development, 2006.
- Assistant Professor in Agricultural Finance, 2001.

#### FACULTY PERFORMANCE REVIEW COMMITTEES

- Post-Tenure Review Committee for Greg Fonsah, 2023
- 3<sup>rd</sup> Year Review Committee for Yangxuan Liu, 2021
- 3<sup>rd</sup> Year Review Committee for Adam Rabinowitz, 2019
- Post-Tenure Review Committee Chair for Jeffrey Jordan, 2019
- Post-Tenure Review Committee for Greg Fonsah, 2018
- Post-Tenure Review Committee for John Bergstrom, 2017
- Post-Tenure Review Committee for Terence Centner, 2016
- Post-Tenure Review Committee for Jeff Mullen, 2013
- 3<sup>rd</sup> Year Review Committee for Greg Colson, 2012
- 3<sup>rd</sup> Year Review Committee for Genti Kostandini, 2011

#### OTHERS

- Expert Opinion Discussions Requested for
  - Loan Discrimination Lawsuit against USDA to be filed by minority farmers through Faegre Drinker Biddle & Reath LLP, November 2022 to present
  - The Federation of Southern Cooperatives/Land Assistance Fund's Motion to intervene as defendants in White Farmers' Case against USDA. Winston and Strawn LLP, Consumer Rights and Economic Justice, November 2021
  - FSA Reforms for the Next Farm Bill, U.S. House Committee on Agriculture, February 2022.
- Investigative report on possible racial disparities in USDA offsets against delinquent borrowers. The Center for Public Integrity, March 2022.
- Faculty Adviser, UGA Caerus (Microfinance Club) 2016-2018
- Member, Master of Agribusiness Program Development Committee, 2011
- Chairman, Agribusiness Program Review Committee, 2010.
- Treasurer, Agricultural Economics Association of Georgia, 2005-2009.
- Georgia Agricultural County Agents Association (GACC)
  - o Member, Aquaculture Committee, 2003-2007
  - State Staff North Representative to the Recognition and Awards Committee, GACC, 2006-2007.
- Program Consultant, Annual Southeastern Agricultural Lender School, Clemson University (2002-2007)

# **INSTRUCTION**

#### 1. GRADUATE ADVISORY COMMITTEES

#### a) Major Professor (45)

Austin Taylor	YiChuan Cheng,	Bishal Gaire, PhD,	Shree Acharya,	Susmita
Woods, M.S.,	PhD, 2023	exp 2026	MS, exp May	Ghimire, MAB,
expected 2022			2024	exp. Dec 2024
Watson Lee	Hongyi Yuan,	Bert Oliver, M.S.,	Dhiraj Bhatta,	Luke Kosko,
Cowart, MAB,	PhD, exp 2024	2023	M.S. 2021	MAB, 2020
2021				
Maoyong Zheng,	Penghui Gao,	Tinuola Osho,	Zachary Philip	Dylan Freeman,
PhD, expected	PhD, 2022	MAB, 2020	Turner	MAB, 2019
2023			MAB, 2019	
Davis Heric,	McCoy Savage,	Maoyong Zheng,	Jyotsna Ghimire,	Odeidra
MAB, 2019	MAB, 2019	MS, 2019	M.S., 2019.	Williams, M.S.

				2018
Jackson Scout	William Shuman,	Elizabeth Davis,	Hofner Rusiana,	Tianyuan Luo,
Carter	MAB, 2018	MAB, 2018	MAB, 2017	Ph.D., 2017
MAB, 2018				
Drew Dickerson,	Minrong Song,	Xueqian Lu, M.S.,	Xiaofei Li, Ph.D.	Hofner Rusiana,
MAB 2015	Ph.D., 2015	2015	2015	M.S., 2015
Audrianna	Alexandra	Ghangela Jones,	Adenola Osinubi,	Bingbing Wang,
Marzette, MAB,	Wright, MAB,	M.S., 2014	M.S., 2014	M.S., 2013
2015	2014			
Xingchi Luo,	Marissa Watson,	Xiaofei Li, M.S.,	Ya Wu, Ph.D.,	Anna
M.S., exp. 2014	M.S., 2012	2011	2011	Sheremenko,
				M.S., 2011
Yingzhuo Yu,	Uthra	Kenneth Carter	Carrie Neely,	Mark Byrd, MS,
Ph.D., 2009	Ragunathan,	Dunn, M.S., 2008	M.S., 2006	2005
	M.S., 2008			

# b) Member, Advisory Committee (61)

				Amos Ogunola, MS, exp 2024
Hofner Rusiana, MS Statistics, 2023	Jenny Leigh Houroyd, PhD, Public Health, exp 2024		Aashma Tiwari, MSc, 2023	Hofner Rusiana, PhD, Family & Consumer Science, exp. 2023
Lane Goodroe, MAB, 2022	Chandra Dhakal, Ph.D., expected 2021	Bailey Smith, MAB, 2021	Oliver Smith, MAB, 2021	Muna Sharma, PhD, Family and Consumer Science, 2022
Jyotsna Ghimire, PhD, Family & Consumer Science, exp. 2023	Jyotsna Ghimire, MS Statistics, 2022	William Davison, MS 2021	David Wyche, MS, 2021	Chandra Dhakal, MS Statistics, 2021
William Banks, MAB, 2021	Lyndy Hawke, MAB, 2020	Lei Xian, MS, 2020	Hongyi Yuan, MS, 2020	Saurav Raj Kunwar, MS, 2020
Frida Cruz, MS, 2019	Pete Perrin, MAB, 2019	Murphy Campbell MAB, 2018	Joycelyn Quansah, PhD, Food Science, 2018	John North, M.S., 2018
Gabrielle Buono, MAB, 2017	Yifei Wu, Ph.D., 2016	Xiaofei Li, M.S. Statistics, 2015	Jonathan Balchus, MAB, 2015	Sarah Brown, MAB, 2015
Ghangela Jones, MS, Ag Educ, 2014	Pourya Valizadeh, Ph.D., 2015	Jiali Li, M.S., 2014	Carloz Acuna Ruiz, MAB, 2014	Alec Shepherd, MAB, 2014

Cheng Qiu,	Allison Parr, MS,	Dawit	Myra Clarisse	Allison Brazell,
Ph.D., 2012	2014	Kelemework,	Ferrer, Ph.D.,	M.S., 2012
		Ph.D., 2013	2012	
Jonathan Wong,	Huiting Wu, M.S.,	Brian Chiputwa,	Ying Xia, M.S.,	Myung Park,
M.S., 2009	2012	MS, 2011	2011	Ph.D., 2010
Krista Jacobsen,	Zibin Zhang,	Stephen Kuzniak,	Kilunga Nzaku,	Kristy Plattner,
Ph.D. (Ecology),	Ph.D., 2009	M.S., 2009	Ph.D., 2009	M.S., 2008
2008				
So Jin Hwang,	Maria Mosqueda,	Sarah Deng, Ph.D.,	Doris Sande,	Mohammed
M.S., 2005	M.S. (Biological &	2005 (3 <sup>rd</sup> essay	M.S., 2005	Ibrahim, Ph.D.,
	Agricultural	adviser)		2005
	Engineering), 2006			
Wei Bai, Ph.D.,	Murali Adhikari,	Quinn Kelly, M.S.,	Rodney Brooks,	Marionette
2004	M.S. (Statistics),	2004	M.S., 2004	Holmes, Ph.D.,
	2004			2001

#### 2. COURSES TAUGHT

- FYO 1001: Equity and Inclusion under Diversity: Case of Society's Socially and Financially Disadvantaged Spring, Fall 2023
- FYO 1001: The Many Faces of Diversity
  Fall 2019 (co-taught with Dr. Victoria David, Former CAES Diversity Affairs Director)
- FYO 1001: Social Issues in Agricultural Finance
   Fall 2012 to Fall 2018, Spring 2013, Fall 2020, Fall 2022
- AAEC 6980/8020: Advanced Agribusiness Management, Spring 2014 to Spring 2021, Spring 2023
- AAEC 6730/8020: Agribusiness Accounting, Spring 2016, Fall 2016 to Fall 2023
- Guest Lecturer
  - University of Wisconsin, River Falls: March 23, 2023 AGEC 365 (Agricultural Financial Management), ESM 105 (Introduction to Environmental Studies)
  - University of Georgia: AAEC 3690 (Agribusiness Finance), Fall 2002; AAEC 4870 (Futures and Option Markets), Fall 2003; HORT 4091 (Professional Horticulture Practices), Fall 2014, Spring 2012-19; CRSS 4010 (Principles of Sustainable Management), Spring 2013, Spring 2014, Fall 2018; AAEC 3100 (Food and Fiber Marketing), Spring and Fall 2008, 2009, 2010, 2011 (Final Marketing Presentations Judge)
  - University of Illinois: ACE 348 (Rural Real Estate Appraisal), Spring Semester 2000; ACE 199 F (Agribusiness Finance), Spring Semester 1999

#### 3. OTHER INSTRUCTION-RELATED ACTIVITIES

- Mentor, Emerging Scholars Program
  - Tesia Sneed, Fort Valley State University, Summer 2012
  - Jenisis Moreland, Florida A & M University, Summer 2019
- Mentor, Spring 2019 CAES Undergraduate Research (CURO) Paper Presentation (John Riley Bohnstengel)
- Undergraduate Paper Competition Judge, 2007, 2008
- Mentor for Incoming UGA Freshmen, Office of Institutional Diversity, 2005-2007.
- Adviser, Graduate Agribusiness Case Study Team, 2008, 2009, 2010, 2011(two teams), 2012, 2013
- Ph. D. Qualifying Examinations Committee (Microeconomics, 2003; Econometrics, 2001, 2002)
- Ph. D. and Masters Paper Competition Judge, Annual Rod Ziemer Outstanding Graduate Student Paper, 2002
- Ph.D. Paper Competition Judge, Annual Rod Ziemer Outstanding Graduate Student Paper, 2001, 2020

## **RESEARCH**

#### I. <u>REFEREED PUBLICATIONS</u>

- Luo, T. and C.L. Escalante. "Driver's Licences for Undocumented Immigrants and Postmortem Organ Donation." *Economica*, 91,361: 70-92. *Published online on September 11*, 2023. *Print publication in January 2024*. DOI: <a href="https://doi.org/10.1111/ecca.12496">https://doi.org/10.1111/ecca.12496</a>.
- 2) Escalante, C. L., Gao, P., & Secor, W. "Loan packaging decisions for beginning African American and other socially disadvantaged farmers." *American Journal of Economics and Sociology* (2023), 00, 1–18. <a href="https://doi.org/10.1111/ajes.12522">https://doi.org/10.1111/ajes.12522</a>
- Escalante, C.L., W.L. Cowart, and V.P. Shonkwiler. "Coping with Delayed H-2A Worker Arrivals during the Pandemic." *Journal of the American Society of Farm Managers and Rural Appraisers (JASFMRA)*. 86,1 (2023): 15-20.
- Dhakal, C., S. Khadka, C. Park, and C.L. Escalante. "Climate change adaptation and its impacts on farm income and downside risk exposure." *Resources, Environment, and Sustainability.* 10,(2022), 100082, ISSN 2666-9161, <a href="https://doi.org/10.1016/j.resenv.2022.100082">https://doi.org/10.1016/j.resenv.2022.100082</a>. Open Access link: <a href="https://www.sciencedirect.com/science/article/pii/S2666916122000305">https://www.sciencedirect.com/science/article/pii/S2666916122000305</a>
- Escalante, C.L., T. Luo, and C.E. Taylor. "The Obesity Effect of Arizona's State Immigration Law among Hispanic Adolescents." *Journal of Immigrant and Minority Health*. 24 (2022): 853-861, https://doi.org/10.1007/s10903-022-01333-9. (IF=2.015)

- 6) Dhakal, C. and C. L. Escalante. "The productivity effects of adopting improved organic manure practice in Nepal." *Frontiers in Environmental Science*. (2022) DOI: https://doi.org/10.3389/fenvs.2022.912860.
- 7) Luo, T., C.L. Escalante, and C.E. Taylor. "Labor Market Outcomes of Granting Full Professional Independence to Nurse Practitioners." *Journal of Regulatory Economics* 60,1 (2021): 22-54.
- 8) Luo, T. and C.L. Escalante. ""Stringent Immigration Enforcement and the Mental Health and Health-Risk Behaviors of Hispanic Adolescent Students in Arizona." *Health Economics* 30,1 (2021): 86-103.
- 9) Heric, D., Z. Turner, C.L. Escalante, and K. Wolfe. "A Supply Perspective on the Feasibility of a Georgia Branded Beef Program?" *Journal of Agribusiness*, 38,2 (Fall 2020): 201-212.
- Pena-Levano, L., S. Burney, G. Melo, and C.L. Escalante. "COVID-19: Effects on U.S. Labor, Supply Chains and Consumption Imagery Article." *Choices.* 35,3 (2020).
- Escalante, C.L., T. Luo, and C.E. Taylor. "The Availability of H-2A Guest Farm Workers during the COVID-19 Pandemic." *Choices.* 35,3 (2020).
- Pena-Levano, L. and C.L. Escalante. "Oil consumption, air quality, and health risks during the COVID-19 pandemic." *Environmental and Resource Economics*. 76(2020):465-470
- M. Zheng, C.L. Escalante, and C.E. Taylor. "Did Aggressive Business Growth Strategies Lead to Bank Failures? Lessons from the Late 2000s Great Recession." *Journal of Applied Finance and Banking*. 10,6 (2020): 135-151.
- Ghimire, J., C.L. Escalante, R. Ghimire, and C. Dodson. "Do Farm Service Agency Borrowers' Double Minority Labels Lead to More Unfavorable Loan Packaging Terms?" *Agr Finance Review.* 80,5 (2020): 633-646.
- Luo, T. and C.L. Escalante. "Public Health Insurance and Farm Labor Supply: Evidence from China's Rural Health Insurance Reform." *China and World Economy*. 28,4 (2020): 101-124.
- Quansah, J., C.L. Escalante, A. Kunadu, F. Saalia, and J. Chen. "Pre- and Post-harvest Practices of Urban Leafy Green Vegetable Farmers in Accra, Ghana and Their Association with Microbial Quality of Vegetables Produced" *Agriculture Open Access—MDPI*. 10,1 (2020): 18.
- Zheng, M. and C.L. Escalante. "The Economic Recessionary Pressure on Sustainable Growth Strategies of Agricultural and Non-Agricultural Banks." *Agricultural Finance Review.* 80,3 (2020): 437-451.
- Williams, O.D. and C.L. Escalante. "The Economic Importance of Replacement H2A Foreign Farm Labor Inputs." *Journal of Agribusiness*. 37,1 (Spring 2019): 53-63.
- Dhakal, Chandra, C.L. Escalante, and C. Dodson. "Heterogeneity of Farm Loan Packaging Term Decisions: A Finite Mixtures Approach." *Applied Economics Letters*. 26:18 (2019): 1528-1532.
- 20) Luo, T. and C.L. Escalante. "The Emigration of Adult Children and Smoking Behaviors of

- Parents" China Agricultural Economic Review. 11,2 (2019): 317-335.
- Escalante, C., O. Williams, H. Rusiana, and L. Pena-Levano. "Costly Foreign Farm Replacement Workers and the Need for H2A Reforms." *JASFMRA*. 82,1 (2019): 14-20.
- Li, X., B. Brewer, and C.L. Escalante. "Pre-Recession Efficiencies and Input Allocation Decisions of Agricultural Banks and Critically Insolvent Banks of the Late 2000s Financial Crises." *Applied Economics*. 50, 32 (2018): 3515-3531.
- 23) Luo, T. and C.L. Escalante. "Health care service utilization of Documented and Undocumented U.S. farm workers." *European Journal of Health Economics*, 19,7 (2018): 923-934
- Escalante, C.L., A. Osinubi, C. Dodson, and C.E. Taylor. "Looking Beyond Farm Loan Approval Decisions: Loan Pricing and Non-Pricing Terms for Socially Disadvantaged Farm Borrowers." *Journal of Agricultural and Applied Economics* 50,1 (2018):129-148.
- Escalante, C.L. and T. Luo. "Sustaining a Healthy Farm Labor Force: Issues for Policy Consideration." *Choices*, 32,1 (2017): 1-9.
- Luo, T. and C.L. Escalante. "Employer-Provided Health Benefits and Employment Decisions of U.S. Farm Workers." *Agricultural Finance Review.* 77,3 (2017): 358-375.
- Luo, T. and C.L. Escalante. "US farm workers: What drives their job retention and work time allocation decisions?" *Economic and Labour Relations Review.* 28,2 (June 2017): 270-293.
- Peña-Lévano, L.M; Escalante, C.; Felix, A. FARM-STPACK: The financial analysis of projects for the small farmers. *JASFMRA*, 2017: 112-127.
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# **OUTREACH PRESENTATIONS**

#### i. Professional/Academic Conferences

- 1) Academic Paper Presentation (2022-2023 Gold Quill Finalist). Annual Conference of the American Society of Farm Managers and Rural Appraisers, Nashville, TN. Escalante, C.L., W.L. Cowart, and V. P. Shonkwiler. "Coping with Delayed H-2A Worker Arrivals During the Pandemic." November 16, 2023.
- 2) Contributed paper, NC 1177 Regional Hatch Group in Agricultural Finance, Annual Meeting, Federal Reserve Bank of Atlanta, S. R. Acharya and C.L. Escalante. "Does the Adverse Effect Wage Rate Adversely Affect H-2A Hiring Decisions?" October 13, 2023.
- 3) Conference Paper, 2023 American Society for Horticultural Science (ASHS) Annual Conference, Orlando, FL. Oliver, B., C.L. Escalante, S. Kumar, and V.P. Shonkwiler.

- "Assessing Stochastic Budget Scenarios for Georgia Family Farms: The Case of Blueberries." August 3, 2023
- 4) Conference Paper, 2023 Business and Economics Society International Tuscany Forum, Florence, Italy. T. Osho, L. Xian, P. Gao, and C.L. Escalante "The Market Effect of Georgia's Vidalia Onion Pack Date Regulation." June 2023.
- Conference Paper, 22<sup>nd</sup> Journees Louis-Andre Gerard-Varet and Aix Marseille School of Economics Conference on Public Economics. Marseille, France. T. Luo and C.L. Escalante. "Hispanics' Possible Migratory and Ethnic Attrition Responses to the Mental and Physical Health Repercussions of Arizona's State Immigration Law." July 2023.
- 6) Selected Paper, AAEA 2023 Annual Meeting, Washington DC H. Yuan, C.L. Escalante, and G. Kostandini. The Impact of China's Zero-Covid Policy on Rural Labor Migration. July 2023.
- 7) Selected Paper, SAEA 2023 Annual Meeting, Oklahoma City. Zheng, M. and C.L. Escalante. Comparative Period Analysis of Banks' Risk-Taking Behaviors between the Late 2000s and Impending Pandemic-Induced Economic Recession under a Difference-in-Difference Modeling Framework. February 6, 2023.
- 8) Selected Paper, AAEA 2022 Annual Meeting, Anaheim, CA. Gao, P., Secor, W., Escalante, C. L. Banking Efficiency Analysis for U.S. agricultural and non-agricultural banks: Comparative Period Analysis between the Great Recession of the late 2000s and the Current Pandemic conditions. August 2022.
- 9) Selected Poster, AAEA 2022 Annual Meeting, Anaheim, CA. Bhatta, D., C.L. Escalante, W. Secor. Sustainable Growth Decisions and Strategies of the US Agricultural and Non-Agricultural Banks during the COVID Pandemic Period. August 2022.
- 10) Selected Poster, AAEA 2022 Annual Meeting, Anaheim, CA. Zheng, M. Escalante, C. L. Do Beginning and Experienced Farmers Have Different Risk Aversion Tendencies? A Comparative Application of CRRA and CARA Modeling Constructs. August 2022.
- 11) Paper presentation, In Southern Family Farmers and Food Systems Conference. San Marco, Texas, "Linking Southern Buyers' Attributes with Labeling Preferences for Local Fresh Produce." V. P. Shonkwiler, C. L. Escalante, and J. Campbell. August 2022.
- Poster, Georgia Farm Bureau Commodity Conference. Evergreen Marriot Conference Resort, Stone Mountain, GA. "Linking Southern Buyers' Attributes with Labeling Preferences for Local Fresh Produce." V. P. Shonkwiler, C. L. Escalante, and J. Campbell. August 2022
- 13) Conference Poster, Agriculture, Food, & Human Values Society (AFHVS)/Association for the Study of Food and Society (ASFS) 2022 Conference, Athens, GA. Goodroe, L., Shonkwiler, V., Escalante, CL, Campbell, J. Targeted Social Media Strategies: The Study of Family Farms in Georgia, May 18-21, 2022.
- 14) Selected Paper, SAEA 2022 Annual Meeting, New Orleans, LA. Zheng, M. Escalante, C. L. "The Impact on Banks' Risk-Taking Behaviors of FOMC Monetary Policy under COVID-19 Pandemic," February 2022.

- 15) Conference Poster, Georgia Farm Bureau Annual Convention, Jekyll Island, GA. Escalante, C.L., Cowart, W.L., and V. Shonkwiler. "The H-2A Employment Conditions during the COVID-19 Pandemic." December 2021.
- 16) Conference Poster, Georgia Farm Bureau Commodity Conference, Tifton, GA. Liu, Y., Liu, J., Adhikari, S., Escalante, C. L. "The Impacts of U.S. China Trade War on the Cotton Industry" August 2021.
- 17) Selected Paper, AAEA 2021 Annual Meeting, Austin, Texas, Gao, P., Secor, W., and C.L. Escalante. "U.S. agricultural banks' efficiency under COVID-19 Pandemic conditions: A two-stage DEA analysis," August 2021.
- 18) Selected Poster, AAEA 2021 Annual Meeting, Austin, Texas, Liu, Y., Liu, J., Adhikari, S., Escalante, C. L. "The impacts of China U.S. trade war on the cotton industry." August 2021.
- 19) Selected Paper, SAEA 2021 Annual Meeting (Virtual Session), Liu, Y., Liu, J., Adhikari, S., Escalante, C. L. "The impacts of Sino U.S. trade war on U.S. and Chinese cotton industry," February 2021.
- 20) Selected Poster, SAEA 2021 Annual Meeting (Virtual Session), M. Zheng and C.L. Escalante, "Contrasting Business Growth Strategy Profiles of Younger and Older Farmers: An Application of the Sustainable Growth Challenge," February 2021
- 21) Selected Paper (Virtual Session), AAEA 2020 Annual Meeting. M. Zheng, C.L. Escalante and C.E. Taylor. "Do Aggressive Business Growth Strategies Lead to Bank Failure? An Application of the Sustainable Growth Challenge Paradigm to Banking Failures of the Late 2000s Great Recession." August 11, 2020.
- Conference Paper, 2020 Food Distribution Research Society Virtual Conference. Virtual. Kunwar, S. R., Fonsah, E., Ramirez, O. A., Escalante, C. L., & Landry, C. E. Understanding Profitability of Georgia Blueberry Growers Adopting a Stochastic Approach.
- 23) Conference Paper, 23rd Annual GTAP Conference on Global Economic Analysis. Tokyo, Japan. Online Conference. Yuan, H., Liu, Y., Liu, J., & Escalante, C. The impacts of Chinese retaliatory tariffs on U.S. cotton industry. July 2020.
- 24) Selected Paper Session, SAEA 2015 Annual Meeting, Louisville, KY. H. Yuan, Y. Liu, C.L. Escalante, and J. Liu. "The impacts of Chinese retaliatory tariffs on U.S. cotton industry." February 4, 2020.
- 25) Selected Paper Session, SAEA 2015 Annual Meeting, Louisville, KY. M. Zheng and C.L. Escalante. "Banks' Sustainable Growth Challenge under Economic Recessionary Pressure." February 4, 2020.
- 26) NC 1177 Contributing Paper Presentation. Dallas, Texas. Xian, L., C.L. Escalante, and K. Wolfe. "Market and Business Viability Effects of Georgia's Vidalia Onion Pack Date Regulation." October 8-9, 2019.
- 27) CAES Emerging Scholars Paper Presentation. J. Moreland and C.L. Escalante. "Does Improved Food Access Translate to Healthier People? A Comparative Study on Michigan and Florida Conditions." July 2019.

- 28) Conference Paper, International Conference on Economics and Business Research (ICEBR-2019), Seoul, South Korea. H. Rusiana and C.L. Escalante. "Factors Leading to the Voluntary Exit or Forced Eviction of Borrowers from Microfinance Loan Networks." June 4-5, 2019.
- 29) Conference Paper, 28th Conference of the Eurasia Business and Economics Society, Coventry, United Kingdom. C.L. Escalante and O. D. Williams. "The Economic Importance of Replacement H2A Foreign Farm Labor Inputs." May 2019.
- 30) Selected Paper, 2019 Annual Meeting of Agricultural and Applied Economics Association (AAEA), Atlanta, GA J. Ghimire, C.L. Escalante, and R. Ghimire. "Evaluating the Relative Extent of Double Minority Bias in Farm Service Agency's Lending Terms." July 2019.
- 31) CAES Undergraduate Research (CURO) Paper Presentation. J. Bohnstengel and C.L. Escalante. "Can Agritourism Help Supplement Labor Sourcing Needs?" April 2019.
- 32) Selected Poster, 2018 Annual Meeting of Agricultural and Applied Economics Association (AAEA), Washington, DC. Ghimire, J., C.L. Escalante, and R. Ghimire. "Undocumented and H2A Farm Workers' Relative Health Care Access and Choices," August 2018.
- 33) Selected Paper, 2018 Annual Meeting of Agricultural and Applied Economics Association (AAEA), Washington, DC. Dhakal, Chandra and C.L. Escalante "Heterogeneity of Farm Loan Packaging Term Decisions: A Finite Mixtures Approach." August 2018.
- 34) Selected Paper, 2018 Annual Meeting of Agricultural and Applied Economics Association (AAEA), Washington, DC. H. Rusiana, C.L. Escalante, and B. Brewer "Macroeconomic and Farm-Level Drivers of Profitability among Smaller and Beginning Farm Businesses." August 2018.
- 35) Conference Paper, 25<sup>th</sup> Conference of the Eurasia Business and Economics Society, Berlin, Germany. T. Luo and C.L. Escalante. "The U.S. farm workers' employment decisions under changing macroeconomic and immigration policy environments." May 2018.
- Conference Paper. 7<sup>th</sup> Business and Management Conference, International Institute of Social and Economic Sciences, Budapest, Hungary. C.L. Escalante, A. Osinubi, and C.E. Taylor. "Investigating Racial and Gender Bias in Federal Farm Lenders' Packaging of Loan Terms." June 2018.
- 37) Conference Paper. 38<sup>th</sup> International Academic Conference, International Institute of Social and Economic Sciences, Prague, Czech Republic. C.L. Escalante and H. Rusiana. "Borrower-Specific and Institutional Factors Leading to the Forced or Voluntary Exit of Microfinance Borrowers in the Philippines." June 2018.
- 38) SARE Our Farms Our Future Conference. St. Louis, MO. O. Williams, C.L. Escalante, and H. Rusiana. "The Economic Impact of the H2-A Immigration Program on small farms in the Southeast." April 2018
- 39) Conference Paper, 22<sup>nd</sup> Conference of the Eurasia Business and Economics Society, Rome, Italy. M. Song and C.L. Escalante. "Precedent Input Allocation Decisions of U.S. Commercial Banks Leading to the Great Recession in the late 2000s." May 2017.

- 40) Conference Paper. 8<sup>th</sup> Economics and Finance Conference, International Institute of Social and Economic Sciences, London, UK. X. Li and C.L. Escalante. "Pre and Post Recession Input Allocation Decisions of Farm Credit System Lending Units." May 2017.
- 41) Scientific Research Presentation, 2017 Conference of the International Food and Agribusiness Management Association (IFAMA), Miami, FL. Rusiana, H., B. Brewer, and C.L. Escalante. "Financial Strength and Endurance of Small Farm Businesses of Young and Beginning Farmers: A Credit Migration-Transition Probability Analysis," June 2017.
- 42) Contributed Paper, NC 1177 Annual Meeting, Minneapolis, MN. B. Brewer, C. L. Escalante, H. Rusiana, and C. Dodson. "Do Farmers Follow the Dupont Model? Factors Affecting a Farm's Capital Structure and Leverage" October 2017.
- 43) Selected Paper, 2017 Annual Meeting of Agricultural and Applied Economics Association (AAEA), Chicago, IL, H. Rusiana and C.L. Escalante. "Assessing the Real Value of H2A Farm Labor Inputs: A Simulation-Optimization Approach." July 2017.
- Conference Poster, Southern Sustainable Agriculture Working Group (SSAWG) 2017 Conference, Lexington, KY O. Williams, C.L. Escalante, and H. Rusiana. "Evaluating the Effects of the H2-A Temporary Agricultural Visa Program in Mitigating Farm Labor Shortages and Maintaining Business Viability in the Southeastern United States." January 2017
- 45) Selected Poster, 2016 Annual Meeting of Agricultural and Applied Economics Association, Boston, MA. T. Luo and C.L. Escalante. "Health Care Service Access and Constrained Choices of U.S. Farm Workers." July 2016.
- 46) Selected Poster, 2016 Annual Meeting of Agricultural and Applied Economics Association, Boston, MA. H. Rusiana and C.L. Escalante. "Factors Affecting Either the Voluntary Exit or Forced Eviction of Borrowers from Microfinance Loan Networks." July 2016.
- 47) Selected Paper, 2016 Annual Meeting of Agricultural and Applied Economics Association, Boston, MA. S. Stutzman, L.M. Pena-Levano, T.G. Baker, and C.L. Escalante. "Short and Long-run Dynamics of Inflation and Commodity Prices." July 2016.
- 48) Selected Conference Paper, International Conference on Business & Information, Nagoya, Japan. T. Luo and C.L. Escalante. "The U.S. Immigrant Farm Workers' Relative Access to Health Services", July 2016.
- 49) Selected Conference Paper, International Symposium on Economics and Social Sciences, Kyoto, Japan. A. Osinubi, C.L. Escalante, C. Dodson, and C. E. Taylor. "The Lending Minority Report on Federal Farm Loan Terms for African American Female Borrowers", July 2016.
- 50) Selected Conference Paper, International Food and Agribusiness Management Association Annual Conference, Aarhus, Denmark. M. Song and C.L. Escalante. "Maintaining Business Viability through the Financial and Natural Adversities of the Late 2000s: Evidence from U.S. Southeastern and Midwestern Farms", June 2016.
- 51) Selected Paper Session, SAEA 2016 Annual Meeting, San Antonio, TX. H. Rusiana, B. Brewer, C.L. Escalante, and C. Dodson. "Transition Probability Approach in the

- Evaluation of Relative Financial Strength and Endurance of Farm Service Borrowers under Recessionary Conditions. February, 2016.
- 52) Contributed Paper, NC 1177 Annual Meeting, Chicago, IL. Rusiana, H., B. Brewer, and C. L. Escalante. "A Credit Migration Analysis of Farm Service Agency Borrower Categories According to Business Maturity, Experience, and Size" October 2015.
- AAEA Graduate Extension Competition Winner Presentation (for Luis Pena-Levano), "Farm ST-Pack, The Software for Financial Analysis of Projects for Small Farmers." 2015
  Annual Meeting of Agricultural and Applied Economics Association, July 28, 2015, San Francisco, CA.
- 54) Selected Paper Session, Northeastern Agricultural and Resource Economics Association (NAREA) Annual Meeting, Newport, RI. Escalante, C.L., Y. Wu, and X. Li. "Organic Farms' Seasonal Farm Labor Sourcing Strategies in the Pre-'Arizona' Mode of Immigration Control." June 30, 2015.
- Conference Paper, Fourth European Research Conference on Microfinance, Geneva, Switzerland. Escalante, C.L., Y. Wu, and X. Li. "Business maturity and the goal of balancing financial sustainability and social outreach: Applications to Chinese and Indian Microfinance Institutions." June 1, 2015.
- 56) Selected Poster, 2015 Annual Meeting of Agricultural and Applied Economics Association, San Francisco, CA. Li, X. and C.L. Escalante. "A Credit Migration Analysis of the Financial Vitality of Female and Racial Minority Borrowers of the Farm Service Agency under Recessionary Conditions." July 2015.
- 57) Selected Poster, 2015 Annual Meeting of Agricultural and Applied Economics Association, San Francisco, CA. Luo, T. and C.L. Escalante. "Employer-Provided Health Insurance Benefit and the Employment Decisions of Documented and Undocumented Farm Workers." July 2015.
- 58) Selected Paper, 2015 Annual Meeting of Agricultural and Applied Economics Association, San Francisco, CA. Rusiana, H. and C.L. Escalante. "The Effects of Business Maturity, Experience and Size on the Farms' Economic Resiliency during Recessionary Periods: A Credit Migration Analysis of Farm Service Agency Borrowers." July 2015.
- 59) Selected Paper Session, SAEA 2015 Annual Meeting, Atlanta, GA, T. Luo and C.L. Escalante. "Is Large Out-Migration of Farmers a Real Efficient Solution to Stagnated Mechanization? Evidence from Chinese Agriculture in Transition." February, 2015.
- 60) Selected Paper Session, SAEA 2015 Annual Meeting, Atlanta, GA, M. Song, X. Li, and C.L. Escalante. A Comparative Analysis of Technical Efficiency and Input Allocation Decisions of Farm Lenders in the Commercial Banking Industry and the Farm Credit System during the Late 2000s Recession. "February, 2015.
- 61) Contributed Paper, NC1177 Agricultural Finance Regional Hatch Group's Annual Meeting. C.L. Escalante, G. Jones, and H. Rusiana. "Organic Farms' Debt Aversion and Farm Lenders' Attitudes." Federal Reserve Bank, Kansas City, October 16-17, 2014.
- 62) Selected Paper, AAEA 2014 Annual Meeting, Minneapolis, MN. Li, X., C. L. Escalante, and J. E. Epperson. "A Split-Population Duration Approach to Understanding Agricultural Banking Survival Strategies during the Late 2000s Recession." July 2014.

- 63) Selected Poster, AAEA 2014 Annual Meeting, Minneapolis, MN. Rusiana, H., G. Jones, and C. L. Escalante. "Do Farm Lenders Attitudes and Risk Assessment Models Encourage Organic Farms' Debt Aversion?" July 2014.
- 64) Selected Poster, AAEA 2014 Annual Meeting, Minneapolis, MN. Song, M. and C. L. Escalante. "Pre and Post-Recession Input Allocation Decisions of Farm Credit System Lending Units." July 2014.
- 65) Selected Poster, 2014 Sustainability Science Symposium and Workshop, University of Georgia. H. Rusiana and C.L. Escalante. "Issues in Organic Farmers' Access to Credit and Credit Risk Measurement." February 2014.
- 66) Selected Poster, 2014 Sustainability Science Symposium and Workshop, UGA. G. Jones and C.L. Escalante. "The Farmers' Demand for Microloans." Feb. 2014.
- 67) Selected Poster, 2014 Sustainability Science Symposium & Workshop, UGA. A. Osinubi and C.L. Escalante. "Contributions to a Sustainable Community & the Challenges in Attaining Sustainability of Farm Operations: The African American Female Farmer's Perspective." Feb. 2014.
- 68) Selected Poster, Southern Sustainable Agriculture Working Group (SSAWG) 2014 Conference, Mobile, AL. H. Rusiana and C.L. Escalante. "Organic Farmers' Access to Credit: Reconciling Lenders' and Farmers' Perspectives." January 2014.
- 69) Selected Paper, SAEA 2014 Annual Meeting, Dallas, TX., X. Li, C.L. Escalante, and J. E. Epperson. "Agricultural Banking and Bank Failures of the Late 2000s Financial Crisis: A Duration Model Analysis." February, 2014.
- 70) Selected Paper, SAEA 2014 Annual Meeting, Dallas, TX., T. Luo and C.L. Escalante. "Determinants of Occupational Changes of U.S. Migrant Farm Workers under Recessionary Times." February, 2014.
- 71) Contributed Paper, NC1177 Agricultural Finance Regional Hatch Group's Annual Meeting. C.L. Escalante, X. Li, Y.Yu, and J.E. Epperson. "Pre-Recession Efficiencies and Input Allocation Decisions of Agricultural and Non-Agricultural Banks of the Late 2000s Financial Crises." Federal Reserve Board, Kansas City, MO, October 10, 2013.
- 72) Selected Poster, AAEA 2013 Annual Meeting, Washington DC., B. Wang and C.L. Escalante, A Hedonic Analysis of Farmland Real Option Value: Estimates of Contributor Values, August 2013.
- Conference Paper, Annual International Conference on Qualitative and Quantitative Economics, Bangkok, Thailand. C. L. Escalante (Presenting Author) and Y. Wu. "The U.S. Organic Farms' Dependence on Foreign Seasonal Farm Workers in the Post 9/11 Drive against Illegal Immigration." May 2013.
- 74) Contributed Paper, Food Distribution and Research Society (FDRS) annual conference. J.E. Epperson and C.L. Escalante. "The Effect of the Eurozone Crisis on U.S. Food Companies." San Juan, Puerto Rico, October 2012.
- 75) Selected Paper, SAEA 2013 Annual Meeting, Orlando, FL., M. Watson, C.L. Escalante, G. Ames, and K. Wolfe. "Motivation for Farm to School Participation: Nutritional versus Food Hardship Considerations." February, 2013.

- 76) Selected Paper, SAEA 2013 Annual Meeting, Orlando, FL., X. Li and C.L. Escalante. "Applying Input Distance Function to Measure Bank Efficiency during the Late 2000s Financial Crisis." February, 2013.
- 77) Selected Paper, SAEA 2013 Annual Meeting, Orlando, FL., A. Osinubi and C.L. Escalante. "A Theoretical and Empirical Investigation of Poverty in Rural Georgia Counties." February, 2013.
- 78) Contributed Paper, FDRS annual conference, M.C. Ferrer, G. C.W. Ames, E.G. Fonsah, C. L. Escalante, and O. Ramirez. "Childhood Food Insecurity: Factors Associated with the National School Lunch Program in the U.S." San Juan, Puerto Rico. October 2012.
- 79) Contributed Paper, NC1177 Agricultural Finance Regional Hatch Group's Annual Meeting. G. Sheremenko, C.L. Escalante and W. Florkowski. "The Dual Goals of Social Outreach and Financial Sustainability: A Comparative Analysis of More Mature Indian and Newer Russian Microfinance Institutions." Washington, DC, October 26, 2012.
- 80) Selected Paper, AAEA 2012 Annual Meeting, Seattle, WA. G. Kostandini and C.L. Escalante. "The Impact of Immigration Enforcement on the Farming Sector." August 2012.
- 81) Selected Paper, AAEA 2012 Annual Meeting, Seattle, WA. G. Sheremenko, C.L. Escalante, and W. Florkowski. "The Universality of Microfinance Operations Model in Eastern Europe and Central Asia." August 2012.
- 82) Selected Paper, AAEA 2012 Annual Meeting, Seattle, WA. X. Li, C.L. Escalante, J.E. Epperson, and L.F. Gunter. "Technical Efficiency and the Probability of Bank Failure among Agricultural and Non-Agricultural Banks" Aug 2012.
- 83) Annual International Conference on Accounting & Finance, Singapore. X. Li, C.L. Escalante (Presenting Author), J.E. Epperson, and L. F. Gunter. "Early Warning Models for Bank Failures: Lessons from the Late 2000s Great Recession." May 2012.
- 84) Contributed Paper, International Symposium on Business and Management. Hongkong "The U.S. Organic Farms' Dependence on Foreign Part-Time Farm Workers in the Early Phase of the Post 9/11 Drive against Illegal Immigration." March 2012.
- 85) Selected Paper, SAEA 2012 Annual Meeting, Birmingham, AL. X. Li, C.L. Escalante, J.E. Epperson, and L.F. Gunter. "Agricultural Banking and Early Warning Models of the Late 2000s Great Recession." February, 2012.
- 86) Selected Paper, SAEA 2012 Annual Meeting, Birmingham, AL. G. Sheremenko, C.L. Escalante, and W. Florkowski. "The Road to Financial Sustainability: A Comparative Analysis of Russia and the Caucasus Region." February, 2012.
- 87) Selected Paper, SAEA 2012 Annual Meeting, Birmingham, AL., M. Watson, C.L. Escalante, and G. Ames. "Farm to School Program's Market Analysis." February, 2012.
- 88) NC1177 Agricultural Finance Regional Hatch Project Annual Meeting, Denver, CO. Wu, Y. and C. L. Escalante. "Determinants of the Relative Technical Efficiencies of Chinese and Indian Microfinance Institutions." October 2011.
- 89) Selected Poster, AAEA 2011 Annual Meeting, Pittsburgh, PA. B. Chiputwa, G. Kostandini, and C. L. Escalante (presenter), "Improved Seed, Genetic Diversity, & Risk

- Exposure in Maize-based Systems: The Case of Two Drought-prone Districts in Ethiopia." July 2011.
- 90) Selected Paper, AAEA 2011 Annual Meeting, Pittsburgh, PA.M.C. Ferrer, E.G. Fonsah, O. Ramirez, and C.L. Escalante. "Local Food Impacts on Health and Nutrition." July 2011
- 91) Food Distribution Research Society 2011 Annual Conference, Portland, OR. Y. Xia, J. Houston, C.L. Escalante, and J.E. Epperson. "Oilseed Trade Flows: A Gravity Model Approach to Transportation and Policy Impacts." October 2011.
- 92) Contributed Paper, Int'l Academy of Business and Economics, Barcelona, Spain. "Labor input substitution strategies of organic and conventional farm operators in the Southeast." June 2011.
- 93) Contributed Paper, International Conference on Business & Information, Kitakyushu, Japan. "The Farm Labor Hiring Predicament of Organic and Conventional Farm Operators in the Southeast" July 2010.
- 94) Selected Poster. AAEA 2010 Annual Meeting, Denver, CO "Foreign Workers and the Organic Farms' Demand for Seasonal Unskilled Labor" July 2010.
- 95) Selected Poster. AAEA 2010 Annual Meeting, Denver, CO "Differentiation in Farm Labor Complement Profiles of Organic and Conventional Farms in the Southeast" July 2010
- 96) Selected Paper. AAEA 2010 Annual Meeting, Denver, CO "The Relative Cost Efficiencies of Commercial Banks, Rural Financial Institutions, and Microfinance Institutions in China," July 2010.
- 97) Earth Day Poster. "Food vs. Fuel: The Missing Links" Poster Session Earth Day, Georgia Institute of Technology, Atlanta, Georgia, April 2010.
- 98) Selected Poster. SAEA 2010 Annual Meeting, Orlando, FL "Hiring Unskilled Workers for Conventional and Organic Farm Labor: Who Gets Hurt When the (Unskilled Foreign) Workers are Gone?" February 2010.
- 99) Selected Paper. SAEA 2010 Annual Meeting, Orlando, FL Profitability Efficiency Analysis of Methyl Bromide Fumigants and Mulch Systems Alternatives for Pepper Production in Georgia." February 2010.
- 100) Contributed Paper, NC 177 Annual Meeting, Chicago, IL. "A Bayesian Efficiency Analysis of MFI Borrowing Groups and Repayment Rates in Agriculture." October 2009.
- 101) Selected Poster. AAEA 2009 Annual Meeting, Milwaukee, WI. "Does Ethanol Cause Commodity Price Volatility?". July 2009.
- 102) Selected Paper. AAEA 2009 Annual Meeting, Milwaukee, WI. "A Decomposition Approach to Analyzing Racial and Gender Biases." July 2009.
- 103) Contributed Oral Paper, 94<sup>th</sup> Ecological Society of America Annual Meeting. Albuquerque, New Mexico. "Turning red clay brown: The effects on soil quality and economic tradeoffs of restorative agricultural systems in the Deep South." Aug. 2009.
- 104) Selected Paper. SAEA 2009 Annual Meeting, Atlanta, GA "The Impact of Labor Constraints on Farm Performance." February 2009.

- 105) Contributed Paper, International Conference on Business and Information, Seoul, South Korea. "Is There Gender Bias in U.S. Federal Farm Lending Decisions?" July 2008.
- 106) Principal Paper, AAEA 2008 Annual Meeting, Orlando, FL., "Mitigating Volatile U.S. Gasoline Prices: A Win-Win Fuel Portfolio." July 2008.
- 107) Selected Paper, AAEA 2008 Annual Meeting, Orlando, FL "Ethanol and Corn Price Relations in a Volatile Vehicle Fuel Market." July 2008.
- 108) Selected Paper, AAEA 2008 Annual Meeting, Orlando, FL "Consumers' Willingness to Pay for Grass-fed versus Organic Milk in Southeastern United States." July 2008.
- 109) Selected Poster, SAEA 2008 Annual Meeting, Dallas, TX. "Settling where the jobs are, thriving where the grass grows." February 2008.
- 110) Selected Poster, SAEA 2008 Annual Meeting, Dallas, TX. "Determining the profitability of improving water quality on farms in Southeastern Piedmont region of Georgia.", February 2008.
- 111) Selected Paper, SAEA 2008 Annual Meeting, Dallas, TX. "Applying Parametric and Non-Parametric Methods to Track and Identify the Impetus to the U.S. Banking Industry's Productivity Change.", February 2008.
- 112) Selected Paper, SAEA 2008 Annual Meeting, Dallas, TX. "Economics of Organic Blueberry Establishment in Georgia.", February 2008.
- 113) FDRS Annual Meeting, New Orleans, LA. "Economics of Organic Blueberry Establishment in Georgia", November 7, 2007.
- 114) NC-1014 (Agricultural Finance Regional Research Group) Annual Meeting, St. Louis, Missouri, "Investigating Gender Bias in Farm Service Agency's Lending Decisions." October 4, 2007.
- Selected Paper, AAEA 2007 Annual Mtg, Portland, OR "Weather Cycles, Production Yields and Georgia's Muscadine Production." July 2007.
- 116) Contributed Paper, International Conference on Business and Information, Tokyo Japan. "Risk Balancing Decisions under Different Intertemporal Risk Behavioral Constructs." July 2007.
- 117) Contributed Paper, 7<sup>th</sup> Annual Hawaii International Conference on Business, Honolulu, HI. "Applying Input Distance Function to Measure Bank Efficiency and Decompose Output Growth." May 2007.
- 118) Selected Paper, SAEA 2007 Annual Meeting, Mobile, AL. "Evaluating Agricultural Banking Efficiency Using the Fourier Flexible Functional Form." February 2007.
- 119) Contributed Paper Session, Triennial Conference of International Association of Agricultural Economists (IAAE), Queensland, Australia. "Farm-Level Evidence on the Sustainable Growth Paradigm from Grain and Livestock Farms." August 18, 2006.
- 120) Organized Symposium, AAEA 2006 Annual Meeting, Long Beach, CA "Can Credit Be an Effective Farm Policy Tool?" July 26, 2006.

- 121) Selected Paper Session, AAEA 2006 Annual Meeting, Long Beach, CA. "Determinants of the Organic Farmers' Demand for Hired Farm Labor." *(co-principal author)*, July 25, 2006.
- 122) Selected Paper Session, SAEA 2006 Annual Meeting, Orlando, FL. "A Farm-level Approach to the Methyl Bromide Phase-out: Identifying Alternatives and Maximizing Net Worth Using Stochastic Dominance and Optimization Procedures." Feb. 7, 2006.
- 123) Selected Paper Session, SAEA 2006 Annual Meeting, Orlando, FL. "Innovation and Entrepreneurship in Rural Communities: Early Business Survival Challenges for the Agribusiness Entrepreneur." February 7, 2006.
- 124) Selected Poster Session, SAEA 2006 Annual Meeting, Orlando, FL. "Making Do Without Methyl Bromide: The Financial Efficiency and Viability of Georgia's Bell Pepper Enterprises under Alternative Fumigation-Herbicide Systems." February 4-8, 2006.
- 125) Poster Display, 2006 Annual Meeting of the Georgia Fruit and Vegetable Growers Association, Savannah, GA "Economic Analysis of Producing Bell Pepper under the Methyl Bromide Phase-out Program in Georgia." January 4-6, 2006.
- 126) Research Paper Session, Food Distribution Research Society Annual Meetings, Washington, DC. "Impact on Farm Profitability and Yield Efficiency of Bell Pepper Production under the Methyl Bromide Phaseout Program in Georgia." October 19, 2005.
- 127) Selected Poster, First Scientific Conference of the International Society of Organic Agriculture Research, Adelaide, Australia. "Assessing Price Forecasting Models for Organic Commodities." September 21-23, 2005.
- 128) Selected Paper Session, AAEA Annual Meetings, Providence, RI. "Farmland Control Decisions under Different Intertemporal Risk Behavioral Constructs" July 25, 2005.
- 129) Selected Paper Session, AAEA Annual Meetings, Providence, RI. "Forecasting Organic Food Prices: Testing and Evaluating Conditional Predictive Ability" July 26, 2005.
- 130) Selected Paper Session, AAEA Annual Meetings, Providence, RI. "Racial Minority Lending Trends at the Farm Service Agency" July 27, 2005.
- 131) Selected Paper Session, Western Agricultural Economics Association (WAEA) 2005 Meetings, San Francisco, CA "Factors Influencing Producers' Perceptions about Importance of Government Support Programs: Application of a Semi-Parametric Ordered Response Model." July 8, 2005.
- 132) SCC-76 (Economics and Management of Risk in Agriculture and Natural Resources) Annual Meeting, Myrtle Beach, SC. "Attitudes toward Government Support Programs in Agriculture: A View from Insured and Non-Insured Farmers." March 31-April 2, 2005.
- 133) Contributed Paper Session, Western Economic Association International 2005 Annual Meeting, Hong Kong. "The DARA-CRRA Alternative to the Farm Debt Problem." Jan.15, 2005.
- Selected Paper Session, SAEA 2005 Annual Meeting, Little Rock, AR. "The Sustainable Growth Paradigm's Application to U.S. Farm Businesses" Feb. 8, 2005.

- 135) NC-1014 (Agricultural Finance Regional Research Group) Annual Meeting, Chicago, IL, "Innovation and Entrepreneurship for Rural Communities and the Food Industry." October 4, 2004.
- 136) Selected Paper Sessions, AAEA 2004 Annual Meeting, Denver, CO. "Farm-Level and Macroeconomic Determinants of Farm Credit Migration Rates" Aug. 2, 2004.
- 137) Selected Paper Sessions, AAEA 2004 Annual Meeting, Denver, CO. "Developing a Continuous Time Markov Chain Model for Farm Credit Migration" Denver, CO, August 2, 2004.
- 138) Selected Paper Sessions, AAEA 2004 Annual Meeting, "Credit Risk Assessment and Rationing in a Federal Lending Framework," August 3, 2004.
- 139) Contributed Paper, USDA and Farm Foundation's Agriculture as a Producer and Consumer of Energy Conference, Arlington, VA. "The Economic Effect of Government Incentives on the Ethanol Fuel Market." June 24, 2004.
- 140) SERA-IEG 31 Annual Meeting, Gulf Shores, AL, "Testing for the Markov and Time Homogeneity Properties of Farm Credit Migration Rates," *(co-author)*, March 25, 2004.
- 141) Selected Paper Sessions, SAEA 2004 Annual Conference. Tulsa, OK. "Farm Financial Structure Decisions under Different Intertemporal Risk Behavioral Constructs" Feb.16, 2004.
- 142) Selected Paper Sessions, SAEA 2004 Annual Conference. Tulsa, OK. "Factors Affecting the Profitability of Golf Courses in Georgia" February 16, 2004.
- 143) Selected Paper Sessions, SAEA 2004 Annual Conference. Tulsa, OK. "Comparing Land Values and Capitalization of Cash Rents for Cropland and Pasture in Georgia" Feb.16, 2004.
- 144) NC-221 (Agricultural Finance Regional Research Group) Annual Meeting, Kansas City, Missouri, "Sustainable Growth Trends in U. S. Agriculture." Oct. 7, 2003.
- 145) Selected Paper Sessions, AAEA 2003 Annual Meeting, Montreal, CA. "Redirecting University Extension Services to an Alternative Clientele in the Golf Industry" July 28, 2003.
- 146) Selected Paper Sessions, AAEA 2003 Annual Meeting, Montreal, CA. "Share Tenancy, Ownership Structure and Prevented Planting Claims in Crop Insurance," July 28, 2003.
- 147) SERA-IEG 31 Annual Meeting, Gulf Shores, AL, "Developing an Alternative Risk Behavioral Construct for the Optimal Farm Debt Model," March 21, 2003.
- Selected Paper Sessions, SAEA 2003 Annual Conference, Mobile, AL. "Risk Evaluation Periods and Strategic Farm Capital Structure Decisions," Feb. 5, 2003.
- 149) Selected Paper Sessions, SAEA 2003 Annual Conference, Mobile, AL. "Share Tenancy, Opportunity Costs and Prevented Planting Claims in Crop Insurance," February 3, 2003.
- 150) NC-221 Regional Research Group Annual Meeting, Denver, Colorado, "Determinants of Farm Credit Migration Rates," October 7, 2002.
- 151) Selected Paper Session, AAEA 2002 Annual Conference, Long Beach California, "Rental Premiums for Share versus Cash Leases," July 29, 2002.

- 152) Selected Paper Session, NAREA 2002 Annual Conference, Camp Hill, Pennsylvania, "Debt Servicing Plans under Alternative Farmland Control Arrangements of Grain Farms," June 11, 2002.
- 153) Selected Paper Session, CAES 2002 Annual Conference, Calgary, Alberta, Canada, "Debt Servicing and the Structural Characteristics of Farm Business." June 2002.
- 154) Selected Paper Session, SAEA 2002 Annual Conference, Orlando, Florida, "Financial Growth Strategies of Small and Large Grain Farms," February 6, 2002.
- 155) Selected Paper Session, AAEA 2001 Annual Conference, Chicago, Illinois, "Farm-Level Evidence on the Risk-Balancing Hypothesis from Illinois Grain Farms," August 7, 2001.
- 156) Selected Paper Session, AAEA 2000 Annual Conference, Tampa, Florida, "Economic Risk and the Structural Characteristics of Farm Businesses," *July* 31, 2000.

## ii. Invited Seminars/Webinars

- 1. Panelist, Conference on Economics of Inequity in Agriculture, Food, and Environmental Systems, sponsored by AAEA and AJAE, University of Minnesota. "Economics of Inequity: Issues Affecting the Socially and Financially Disadvantaged." May 24, 2023.
- 2. Keynote Speaker, 11th annual Rod Nilsestuen Legacy Event, University of Wisconsin River Falls, "Immigration, Farm Labor, and Health Repercussions." March 23, 2023.
- 3. FINRA Unscripted (Podcast), FINRA Investor Education Foundation. "2022 Ketchum Prize: Advancing Financial Inclusion and Alleviating Racial and Gender Bias in Agricultural Lending." October 18, 2022
- 4. CAES Cultivating Curiosity (Podcast), "Digging into the economics of agriculture." Season 1, Episode 4, CAES Office of Marketing and Communication, December 5, 2022.
- 5. Morrison School of Agribusiness Seminar Series, Arizona State University. "A Minority Faculty's Teaching Perspective." Nov. 17, 2021.
- 6. AAEA Listening to Diverse Voices Webinar "Journeys from the East to the West, from the North to the South" July 13, 2021.
- 7. C-FARE WEBINAR "Local Food Markets, Farm Labor and Metrics in a Time of Covid-19" June 26, 2020.
- 8. Empirical Investigation of Issues on the Immigration Policy-Farm Labor Linkages: A Review of Personal Academic Publications. Universidad Publica de Navarra. Dept. of Economics. July 2018.
- 9. Addressing the Credit Needs of the World's Poorest of the Poor through Microfinance Lending Schemes. University-wide Seminar, UGA Caerus (Microfinance) Club, Thinc Studios, UGA, Athens, January 25, 2017.
- 10. Consolidation in the Farm Credit System: the Factors Influencing Consolidation and Potential Impact on Mission. Commercial Farmers and Ranchers Session. Farm Credit Administration, Maclean, VA, January 17, 2014.

- 11. The Future of Food Workshop. The Center for Integrative Conservation Research. Session Moderator for "Production Issues (eg. Gender and Immigration Issues in Farming)." UGA Special Collections Library, October 1, 2012.
- 12. Global Educational Forum, "Addressing the Credit Needs of Asia's Poor Households (and the rest of the World's) through Microfinance Lending Schemes." March 26, 2009. Georgia Center for Continuing Education, University of Georgia.
- 13. Departmental Seminar, "Federal versus Commercial Lending to Agribusinesses in the United States." Ateneo de Manila University, Quezon City, Philippines, July 10, 2007.
- 14. Departmental Seminar, "Financial Performance Standards of Creditworthiness and the Racial Minority Borrowers of the Farm Service Agency," Michigan State University, April 12, 2006.
- 15. ACE Agricultural Finance Workshop, "Farm-Level Evidence from Illinois Grain Farms on the Risk-Balancing Hypothesis," University of Illinois, March 22, 2000.
- 16. ACE Faculty Seminar Presentation, "Optimal Farm Leverage under Decreasing Absolute Risk Aversion and Constant Relative Risk Aversion: An Application of the Location and Scale Condition," University of Illinois, November 6, 1999.
- 17. Departmental Seminar, "Entrepreneurial Strategies against Barriers to Survival and Early Growth: An Application to Small Businesses in Southern Ontario," University of Guelph, October 20, 1995.

## iii. Session Moderator/Paper Discussant

- 1. Break-out Session Co-Moderator, NAREA/AAEA Listening Session with a Focus on AAPI Issues, May 25, 2021.
- 2. Session Chair, 7th Business and Management Conference, International Institute of Social and Economic Sciences, Budapest, Hungary, June 2018.
- 3. Session Chair, Eurasia Business and Economics Society, Berlin, Germany, May 2018.
- 4. Session Chair, Eurasia Business and Economics Society. Rome, Italy. May 2017.
- 5. Session Chair, International Institute of Social and Economic Sciences. London, UK, May 2017.
- 6. Session Chair, International Symposium on Economics and Social Sciences, Kyoto, Japan, July 2016.
- 7. Session Chair, International Conference on Business and Information, Nagoya, Japan, July 2016
- 8. Session 1 Moderator. International Conference on Qualitative & Quantitative Economics, Bangkok, Thailand, May 2013.
- 9. Session 1 Moderator. International Conference on Accounting and Finance, Singapore, May 2012.

- 10. "Financial Performance of Institutions and Households" AAEA 2010 Selected Paper Session, Denver, CO, July 26, 2010.
- 11. "Topics in Accounting, Economics & Finance." Int'l Conf. on Business & Information, Kitakyushu, Japan, July 7, 2010.
- 12. "Topics in Accounting, Economics & Finance" Int'l Conf. on Business & Information, Seoul, South Korea, July 9, 2008.
- 13. "Influence of Business Structure and Decisions on the Financial Performance of Farm Businesses." SAEA 2005 Annual Conference, Little Rock, AR, February 8, 2005.
- 14. "Farm Financial Structure Decisions and the Delivery of Farm/Rural Credit Services." SAEA 2004, Tulsa, OK, February 16, 2004.
- 15. "Measuring Productivity and Growth." SAEA 2003 Annual Conference, Mobile, AL, February 4, 2003.
- 16. "Behavior of Agribusiness Firms." SAEA 2003 Annual Conference, Mobile, AL, February 4, 2003.
- 17. "Farm-Level Decision Models: Balancing the Impact of Risk and Non-Monetary Benefits," AAEA 2002 Annual Conference, Long Beach, CA, July 29, 2002.
- 18. "Risk Management Issues." SAEA 2002 Annual Conference, Orlando, FL, February 6, 2002.
- 19. "Risk Issues in Agricultural Finance," AAEA 2001 Conference, Chicago, IL, Aug. 7, 2001.

## iv. Statewide Extension/Outreach Workshops/Presentations

Workshop/Seminar	Date	Location	Title of Presentation
H-2A Discussion Meeting	January 13,	Via Zoom	The Effect of 2023 Georgia
with CAES Ext Admin	2023		AEWR Increase on Fruit and
and GFVA			Vegetable Farms
Liberty County	July 21,	Via Zoom	Enterprise Budgets, Price
Agribusiness Basics	2020		Setting, and Cost Analysis
Workshop Series			
Turfgrass Producers	Feb. 18,	Orlando, Florida	Bidding to Win: Ensuring
International,	2020		Your Bidding Process Leads to
International Education			Financial Success
Conference and Field			
Day			
Agribusiness Workshop	April 27,	UGA-Conner	Cost and Bid Estimation
for Visiting Korean	2018	Hall	Software for Landscape Firms
Scholars,			
Team Agriculture Georgia	March 14,	Fort Valley State	Financing Small Farms and
(TAG) Workshop for	2013	University	Microloans
Small, Beginning and			

Limited Resource (SBLR) Farmers, Session 1			
TAG Workshop for SBLR Farmers, Session 2	March 14, 2013	Fort Valley State University	Financing Small Farms and Microloans
Certus Bank's Agricultural Lending Workshop	Feb. 25, 2013	Distance Learning (via Adobe Presenter)	Overview of the Agricultural Lending Industry and Lending to a New Clientele Niche
Georgia's Green Industry Association's "Winter Green" Annual Meeting	Jan. 25, 2013	Gwinnett Center, Duluth, GA	Cost and Bid Estimation for Landscape Installation and Maintenance Firms
TAG Workshop for SBLR Farmers, Session 1	May 10, 2012	Dillard, GA	Financing Small Farms
TAG Workshop for SBLR Farmers, Session 2	May 10, 2012	Dillard, GA	Financing Small Farms
Organic Farmers' Focus Group Discussions	March 14, 2012	Conner Hall- UGA	Organic Farms' Credit Access and Credit Risk Assessment Issues
Organic Farmers' Focus Group Discussions	March 7, 2012	Fort Valley State University	Organic Farms' Credit Access and Credit Risk Assessment Issues
Winter School – Extension Education for County Agents	Jan. 19, 2012	Rock Eagle, Eatonton, GA	Farm Labor Situation and Immigration Legislation – The Southeastern Experiences
Computer Cost Estimating and Job Bidding Workshop for Landscape Installers (HORTSCAPE)	March 17, 2011	Conner Hall - UGA	The Hortscape Software for Landscape Installation Bids
Computer Cost Estimating & Job Bidding Workshop for Landscape Managers (HORTMAN)	March 18, 2011	Conner Hall- UGA	The HortMan Software for Landscape Maintenance Bids
HORTSCAPE Workshop	Nov. 18, 2010	Griffin Campus– UGA	The Hortscape Software for Landscape Installation Bids
HORTMAN Workshop	Nov. 19, 2010	Griffin Campus - UGA	The HortMan Software for Landscape Maintenance Bids
HORTSCAPE AND HORTMAN Workshop	April 1, 2010	Hoke Smith Bldg. (online)	Cost and Bid Estimation Software Programs
HORTSCAPE Workshop	March 12, 2010	Conner Hall - UGA	The Hortscape Software for Landscape Installation Bids

HORTMAN Workshop	December	UGA-Griffin	Introducing HortMan
Ī	2006	Campus	
HORTSCAPE Workshop	Nov. 30,	UGA-Griffin	Introducing Hortscape
County Agents	2007	Eatonton, GA	<del>-</del>
2007 Winter School for	Jan. 17,	Rock-Eagle,	Introducing Hortscape
	2007	Lab-UGA	Landscape Maintenance Bids
HORTMAN Workshop	March 13,	Plant Sciences	The HortMan Software for
	2007	Lab-UGA	Landscape Installation Bids
HORTSCAPE Workshop	March 12,	Plant Sciences	The Hortscape Software for
11010111111111111111111111111111111111	2007	UGA	Landscape Maintenance Bids
HORTMAN Workshop	May 11,	Conner Hall-	The HortMan Software for
HOKISCALE WORKSHOP	2007	UGA	Landscape Installation Bids
HORTSCAPE Workshop	May 10,	Conner Hall -	The Hortscape Software for
Farmers, Session 2	Sept. 20, 2007	Fort Valley State Univ	Financing Small and Beginning Farmers
TAG Workshop for SBLR			Farmers  Financing Small and Paginning
TAG Workshop for SBLR Farmers, Session 1	Sept. 20, 2007	Fort Valley State Univ	Financing Small and Beginning
TAC Workshan for CDI D	2007 Sant 20	UGA Fort Volley State	Landscape Maintenance Bids
HORTMAN Workshop	Oct. 26,	Conner Hall-	The HortMan Software for
HODTMANIW. 1 1	2007	UGA Camar Hall	Landscape Installation Bids The HeatMan Seftman for
HORTSCAPE Workshop	Oct. 25,	Conner Hall -	The Hortscape Software for
HODTCCAPE W. 1.1	2008	UGA	Landscape Maintenance Bids
HORTMAN Workshop	March 14,	Conner Hall-	The HortMan Software for
HODTMANIAT 1 1	2008	UGA	Landscape Installation Bids
HORTSCAPE Workshop	March 13,	Conner Hall -	The Hortscape Software for
Farmers, Session 2	2008	College, Athens	Beginning Farmers
TAG Workshop for SBLR	May 20,	Piedmont	Issues in Financing Small and
Farmers Session 1	2008	College, Athens	Beginning Farmers
TAG Workshop for SBLR	May 20,	Piedmont	Issues in Financing Small and
m. c. xxx 1 1 2 2 7 7 7 7	2008	UGA	Landscape Maintenance Bids
HORTMAN Workshop	Nov. 25,	Conner Hall-	The HortMan Software for
	2008	UGA	Landscape Installation Bids
HORTSCAPE Workshop	Nov. 24,	Conner Hall -	The Hortscape Software for
	2009	UGA	Landscape Maintenance Bids
HORTMAN Workshop	March 12,	Conner Hall-	The HortMan Software for
•	2009	UGA	Landscape Installation Bids
HORTSCAPE Workshop	March 13,	Conner Hall -	The Hortscape Software for
1	2009	UGA	Landscape Maintenance Bids
HORTMAN Workshop	Nov. 24,	Conner Hall-	The HortMan Software for
·	2009	UGA	Landscape Installation Bids
HORTSCAPE Workshop	Nov. 23,	Conner Hall -	The Hortscape Software for
r	2010	UGA	Landscape Maintenance Bids
HORTMAN Workshop	March 11,	Conner Hall-	The HortMan Software for

Credit and Rural Lending Conference of the Community Bankers Association of Georgia	April 20, 2006	St. Simon's Island	Farm Bankruptcy Trends under the New Bankruptcy Law
Starting a Food Business Workshop	March 22, 2006	Department of Food Science, Univ. of Georgia	Evaluating a Project's Financial Feasibility
Expanding the Horizon for Georgia Farmers and Ranchers (FSA Borrower Training Workshop)	February 23, 2006	Bulloch County Center for Agriculture, Statesboro, GA	<ol> <li>Basic Financial and Budgeting Tools</li> <li>Computerized versus Manual Farm Record Keeping</li> </ol>
Farm and Ranch Business Management Workshop	January 30- 31, 2006	Madison County Ext. Office, Danielsville, GA	Farm Financial Record Keeping Training for Livestock Producers
Certified Crop Advisers' Agronomic Seminar	January 19, 2006	Perry, GA	Farm Businesses and the New Bankruptcy Law
Farm and Ranch Business Management Workshop	January 9- 10, 2006	Abraham Baldwin Agricultural College, Tifton, GA	Farm Financial Record Keeping Training for Crop Producers
Technical Assistance Workshop for Shrimp Producers, USDA's Trade Adjustment Assistance (TAA) Program (2 <sup>nd</sup> Petition Approval)	May 27, 2005	Darien, GA	<ol> <li>Overview of TAA         Guidelines</li> <li>Using Enterprise Budgets to         Make Sound Financial         Decisions</li> </ol>
TAG Workshop for SBLR Farmers, Session 1	November 4, 2004	Fort Valley State University, Georgia	Credit Risk, Funding Sources, and Other Issues in Financing Small and Beginning Farmers
TAG Workshop for SBLR Farmers, Session 2	November 4, 2004	Fort Valley State University, Georgia	Credit Risk, Funding Sources, and Other Issues in Financing Small and Beginning Farmers
Greenhouse Management Workshop for High School Teachers	July 14, 2004	Pike County High School, Zebulon, GA	Is Your Business Making Profits?
Project Presentation to Tift County Extension Office, Tift Development Authority, Chamber of Commerce, Peanut Growers, and Lenders,	July 7, 2004	County Extension Office, Tifton, GA	Belfor Peanut Flour and Oil Feasibility Study
21 <sup>st</sup> Southeastern Agricultural Lenders Workshop	April 27, 2004	Clemson University, SC	Farm-Level Evidence for the Financial Growth Paradigm

TAG Workshop for SBLR Farmers Session 1	April 29, 2004	Statesboro, Georgia	Financing Issues for Small and Beginning Farmers
TAG Workshop for SBLR	April 29,	Statesboro,	Financing Issues for Small and
Farmers Session 2	2004	Georgia	Beginning Farmers
Technical Assistance Workshop for Catfish Producers under USDA's Trade Adjustment Assistance (TAA) Program	April 5, 2004	Louisville, GA	<ol> <li>Evaluating the Viability of Your Business</li> <li>Improving the Profitability of Your Business</li> <li>The Department of Labor's Retraining Benefits</li> </ol>
Workshop on the Legal Risk Management Needs of the Small Farmer	April 3, 2004	Statesboro, GA	The Black Farmers' Class Action Settlement: An Update on the Farm Service Agency's Racial Minority Lending Trends
Technical Assistance Workshop for Shrimp Farmers under USDA's Trade Adjustment Assistance (TAA) Program, Session 1	March 30, 2004	Savannah, GA	Basic Financial Management Issues
Technical Assistance Workshop for Shrimp Farmers under USDA's Trade Adjustment Assistance (TAA) Program, Session 2	March 30, 2004	Savannah, GA	Basic Financial Management Issues
Technical Assistance Workshops (2) for Shrimp Farmers under USDA's TAA Program, Session 1	March 29, 2004	Brunswick, GA	Basic Financial Management Issues
Technical Assistance Workshops (2) for Shrimp Farmers under USDA's TAA Program, Session 2	March 29, 2004	Brunswick, GA	Basic Financial Management Issues
Getting Started in the Greenhouse Business and Propagation School	March 19, 2004	Gwinnett Technical College, Lawrenceville, GA	Basic Financial Planning Tools for Your Business: Budgets, Cash Flows and Others
Community Bankers Association of Georgia Annual Agricultural Conference	March 4, 2004	Sea Island, GA	Issues in Credit Risk Assessment and Minority Lending at the Farm Service Agency
Starting a Food Business in Georgia Workshop	February 11, 2004	Albany, Georgia	Developing a Financial Plan for Your Food Business

TAG Workshop for SBLR Farmers	Nov. 13, 2003	Waco, Georgia	Issues in Financing Small and Beginning Farmers
Starting a Food Business in Georgia Workshop	August 20, 2003	Decatur, Georgia	Management and Financing Issues in Starting a Food Business
TAG Workshop for SBLR Farmers, Session 1	May 15, 2003	Rural Development Center, Tifton, Georgia	Financing Opportunities for Small and Beginning Farmers
TAG Workshop for SBLR Farmers, Session 2	May 15, 2003	Rural Development Center, Tifton, Georgia	Financing Opportunities for Small and Beginning Farmers
Farm Financial Management Workshop. Madison County	February 24 and March 3, 2003	Danielsville, Georgia	Issues in Farm Business Planning: Farm Financial Record-Keeping, Land Purchase Decisions
Farm Financial Management Workshop, Terrell County	February 13, 2003	Dawson, Georgia	Why Keep Farm Records?
TAG Workshop for SBLR Farmers, Session 1	November 14, 2002	Augusta, Georgia	Understanding the Demands and Terms of Your Farm Loan Transaction
TAG Workshop for SBLR Farmers Session 2	November 14, 2002	Augusta, Georgia	Understanding the Demands and Terms of Your Farm Loan Transaction
ANR Agent Training Program	May 8, 2002	Athens, GA	Overview of Financial Management Educational Programs
TAG Workshop for SBLR Farmers Session 1	April 25, 2002	Gainesville College, Gainesville, Georgia	Liquidity Considerations and the Non-Price Components of a Farm Loan Transaction
TAG Workshop for SBLR Farmers Session 2	April 25, 2002	Gainesville College, Gainesville, Georgia	Liquidity Considerations and the Non-Price Components of a Farm Loan Transaction
Farm Production Meeting,	March 26,	Douglas,	Farm Financial Record
Coffee County	2002 March 14	Georgia	Keeping Through QUICKEN
Farm Production Meeting, Tattnall County	March 14, 2002	Reidsville, Georgia	Farm Financial Record Keeping Through QUICKEN
Farm Production Meeting,	February	Jefferson,	The Computerization of Farm
Twiggs County	13, 2002	Georgia	Records and Farm Financial Management

FSA Farm Borrower	February	Jeffersonville,	Farm Financial Record
Training, Jackson County	11, 2002	Georgia	Keeping and Farm Business
			Success
AgSouth Farm	April 5,	Thomaston,	Alternative Farm Record
Management (FSA	2001	Georgia	Systems
Borrower) Training			

## **GRANTS**

- Southern SARE. "Labor Demands and Hiring Practices of Southern Cattle-Dairy Farmers under H-2A Program's Current Guidelines and Proposed Modifications." \$344,440 (2023-2025)
- North Central Region (NCR) SARE. "Financial Feasibility and Environmental Implications of Adopting Automatic Milking Systems by Dairy Farms in Wisconsin and Minnesota." \$249,945 (2022-2024).
- Southern SARE. "Economic Benefits and Marketing Implications of Co-Labeling Strategies for Small Organic Producers." \$128,373 (2021-2023).
- Georgia Farm Bureau ""Sourcing Interim Replacements for H-2A Replacement Foreign Farm Workers in Georgia Farms during the Pandemic." \$15,050 (January-December 2021)
- Vidalia Onion Committee "Evaluating the Business Size and Storage Effects on the Market and Business Viability Repercussions of Georgia's Official Vidalia Onion Pack Date Policy." \$15,000 (2019-2020).
- Vidalia Onion Committee "The Evaluation of Sales Volume and Price Effects of the Official Packing Date Policy." \$10,000 (January to December 2018)
- Southern SARE. "The Sustainability of Organic Farms under the H2A Programs: Evaluating the Program's Effects on Mitigating Farm Labor Shortages and Maintaining Business Viability." \$101,096 (March 1, 2015 to February 28, 2018)
- USDA/AMS Specialty Crop Block Grant Program "Assessing production practices, distribution channels, and promotional tools for Georgia Grown Lavender." \$45,000 (Sept 30, 2016 to Sept 29, 2019)
- Southern SARE. "Organic Farms' Credit Access and Farm Lenders' Assessment of Organic Farms' Credit Risks" \$145,625 (September 2011-August 2014).
- Journal of Agribusiness Editor's Compensation for Graduate Assistantships, \$54,804 (2010-2013), \$24,000 (estimated for 2014 and 2015)
- Workshop Revenues, Hortscape and Hortman Software Programs (Joint Project of Departments of Horticulture and Agricultural and Applied Economics), approximately \$41,800 (from November 2006 to March 2011).
- Southern SARE. "Labor Input Substitution Decisions and Business Sustainability Strategies under Changing Farm Labor Market Conditions: Comparative Economic Viability

- Analyses of Organic and Conventional Farming Systems." \$120,000. (2007-2010).
- United States Department of Agriculture (USDA). "Assessing Georgia Agriculture through Applying USDA's Agricultural Resource Management Survey (ARMS) Datasets" \$25,000, (2007-2009).
- Foreign Travel Grant, University of Georgia Research Foundation, \$5,432.81 (2005-2007).
- USDA. "Ethanol, Corn and Gasoline Price Volatility." \$20,000. (2007-2008).
- Project Feasibility-Related Consultancy Revenues for the Center of Agribusiness & Economic Development, \$49,500 (2004-2007).
- Southern Center for Risk Management Education. "Financial Risk Reduction through Improved Records Management." \$52,826. (2004-2006).
- Southern SARE. "Profitable Alternatives to Improve Water Quality from High Nutrient Status Farms." \$349,768, (2004-2008).
- USDA Federal Crop Insurance Corporation-RMA. "Assessing and Managing Price Risk for Organic Commodities." \$304,227, (2003-2006).
- Technical Assistance Workshops Grant for Catfish (2004) and Shrimp (2004 and 2005)
   Producers. \$18,830. Southern Center for Risk Management Education. USDA-Risk Management Agency (RMA).
- Education & Culture Travel Grant for Brazilian professors Ecio F. Costa and Lamartine Tabora. Approximately \$2,000 (based on actual costs). Project Coordinator. Partners of the Americas. July-August 2003.
- Risk Behavioral Modifications in a Farmer's Expected Utility Mean-Variance Framework: Applications to Farm Financial, Production and Marketing Decisions. \$5,333. Principal Investigator. UGA Faculty Research Foundation Award for Junior Faculty Members. 2002.
- Efficient Utilization of Allocated Water Supply for Farm Irrigation Needs for Brazil (academic exchange) trip of Jack Houston and Jeffrey Mullen, University of Georgia. Approximately \$3,000 (based on actual costs). Project Coordinator. Farmer-to-Farmer Program of the Partners of the Americas. July 2002.